



Press release – Innsbruck - 27. June 2013

IONICON selects RJ Lee Group as Exclusive U.S. Distributor for Real-Time Trace Gas Analysis Products

IONICON Analytik, the Austrian based leading manufacturer of PTR-MS real-time trace gas analyzers today announced that RJ Lee Group, Inc. materials characterization laboratory and industrial forensics consulting firm has become the exclusive U.S. distribution partner for IONICON's Trace Gas Analysis products including the Proton Transfer Reaction - Mass Spectrometer (PTR-MS) trace gas analyzer.

PTR-MS, when launched by IONICON in 1998 revolutionized direct and online analysis of volatile organic compounds (VOCs). Before that cost and time consuming chemical methods were applied that did not provide such a high time-resolution nor sensitivity. This highly sensitive analyzer allows real-time monitoring of trace gases and VOCs at the parts per trillion levels. Though PTR-MS has been sold in the U.S. for several years, RJ Lee Group will be the first domestic distributor providing sales, service, training and application support.

RJ Lee Group has been providing analytical services both in the laboratory and in the field for over 30 years, and since 2012, the company has used an IONICON PTR-MS system, installed in a mobile laboratory, to sample a variety of organic compounds at locations around the country. RJ Lee Group will distribute the instrument as well as offer analysis services, training, consultation, and application development support to owners and prospective users.

"We are very excited about this new partnership with RJ Lee Group," stated Lukas Märk, CEO of IONICON Analytik GmbH. "The U.S. represents one of our largest installed user groups, and with this partnership, some of the world's leading trace gas analysis experts at RJ Lee Group are joining our team. I am looking forward to supporting and growing our user community and developing new application areas for our technology with RJ Lee Group."

IONICON Analytik GmbH was founded in 1998 commercializing the unique [Proton Transfer Reaction – Mass Spectrometry \(PTR-MS\)](#) and now also proprietary [Selective Reagent Ionization – Mass Spectrometry \(SRI-MS\)](#) technology.

Over 200 leading scientists, institutions and multinational corporations are among IONICON's customers relying on VOC monitoring and quantification instruments in applications ranging from atmospheric chemistry and environmental research to food and flavor science, real-time monitoring of industrial fermentation processes and of synthetic gas production processes in the petrochemical industry but also in toxic or illicit substances detection.

Besides this a portfolio of [specialized calibration devices](#) was developed which culminated in the recent launch of a new line of "[Liquid Calibration Units](#)" (LCU).

RJ Lee Group is an industrial forensics laboratory that is recognized as a leader in providing innovative solutions to challenges in materials characterization, forensic engineering, and information management. For 30 years, RJ Lee Group have been using the scientific expertise, instrumentation and technology to offer support strategies and provide solutions to their customers world wide. RJ Lee Group is a 300-person company with headquarters located in Monroeville, PA.



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